

# Non-Resident Loan Product Guide

### Lower rates from 1 March 2025

We've passed on a 0.25% rate reduction on all rates - plus additional savings on rates, loadings and risk fees - for new applications from 1 March 2025. New rates as displayed.

#### **Features**







Up to 80% LVR



Purchase, Refinance or Cash Out



PAYG or Self-Employed (Full Doc only)



100% of net income once converted to AUD

	Non-Resident Product Guide	
Eligible Borrowers	Any applicant that does not hold Australian Citizenship or Australian Permanent Residency.	
Approved Country List	Australia, Canada, China, France, Germany, Hong Kong, India, Japan, Malaysia, New Zealand, Philippines, Qatar <sup>1</sup> , Saudi Arabia <sup>1</sup> , Singapore, South Africa, South Korea, Switzerland, Taiwan, UK, United Arab Emirates <sup>1</sup> , USA, Vietnam	
Loan Size	From \$100,000 to \$2m	
Maximum LVR	80%	
Loan Purpose	Purchase, Investment, Refinance or Cash Out	
Loan Term	5 - 30 years	
Interest Only Term	Maximum 5 years	
Maximum LVR	80%	
Acceptable Security	House, townhouse or apartment (restriction for apartments apply) <sup>2</sup>	
Income Documentation	PAYG - Last 2 payslips. Self-Employed - Evidence of company registration AND 2 of either latest business tax return, latest personal tax return or 1 year business financials.	
Credit Impairment	Aggregate paid defaults up to \$500 considered	
Redraw/Offset	Not available	

## Non-Resident Interest Rates

	Variable Interest Rate
LVR ≤ 65%	7.24%
LVR ≤ 70%	7.34%
LVR ≤ 75%	7.44%
LVR ≤ 80%	7.54%

## Rate Loadings

	Rate Loadings
Investor	0.15%
Interest Only (5 years)	0.15%
Loan Size >\$1.75m	0.20%

## Fee Summary

	Fees & Charges
Application Fee	\$499
Risk Fee <sup>3</sup>	LVR ≤ 70%: 0.50%; LVR ≤ 80%: 1.00%
Annual Fee	\$499
Valuation Fee*	At cost
Legal Fee*	From \$400
Annual Fee	\$499
Discharge Fee	From \$550

<sup>\*</sup>Please note that all listed fees exclude GST

<sup>1</sup> PAYG income only.

<sup>2</sup> Apartment minimum size to be  $50 \, \text{m}^2$ . High density apartments are restricted to 75% LVR.

<sup>3</sup> Risk Fee Reducer is not available on this product.



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#### Non-Resident Loan Checklist

MA Money application form

Verification of identity - all borrowers and guarantors:

- 1. Copy of Passport; and
- 2. Copy of Secondary Government-issued Photo ID
- 3. Marriage certificate or change of name (if applicable)

Personal credit report issued by country of residence

Certified copy of trust deed (for Australian trust borrowers only)

FIRB approval, including solicitor's certificate (if applicable)

MA Money Broker Notes

### Purchase (Loan Purpose)

**Executed Contract of Sale** 

Evidence of funds to complete, e.g. recent bank statement showing savings balance, gifted letter, evidence of deposit receipt, etc.

#### Refinance (Loan Purpose)

6 months mortgage statements for all facilities being refinanced

### Salary and Wage Earners (PAYG)

Last 2 payslips (dated within 45 days of application)

Bank statements showing salary credits for last 3 months

### Self-Employed

Evidence of company registration

Minimum two of the following:

Latest business annual tax return

Latest personal annual tax return

Latest 1 year business financials

#### Rental income

#### **Existing Rental:**

1 month rental statements

OR

Executed tenancy agreement

#### Investment income

12 months investment fund statements

OR

Share portfolio statements and dividends received

#### New Rental:

Rental appraisal from local real estate agent;

OR

Valuation

Translation Process: Documentation in a language other than English must be translated by an accredited or approved translator - NAATI accredited (https://www.naati.com.au/)

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